

Hello! May I speak with \_\_\_\_\_. Hi I'm a local Real Estate Professional in the area, and I'm calling to follow up with you on your recent home search.

Where did you end up buying a home?

Are you still looking to buy a home?

What areas are you looking to buy?

Are you finding that it's difficult to find a home?

That's sort of the temperature of the market right now.

Are you currently working with an agent?

What's your timeframe to purchase?

So, how about we do this, and I really don't mind, how about I connect you with one of our Buyers Agents so that we can get started actively finding your perfect home?

Are mornings, or afternoons best for you for about a 15 min call?

What is your very best phone and email address?

Would tomorrow at \_\_\_\_\_, or \_\_\_\_\_ work best for you?

Perfect. Thank you so much for taking the time to speak with me this morning and \_\_\_\_\_ will be reaching out to you shortly to get you started. Have a wonderful day!